

Sample Workflow Blueprint

Representative RFQ-to-Bid operating-layer blueprint | Version 0.1 | Reviewed 16 July 2026

REPRESENTATIVE SAMPLE	This document demonstrates the structure and level of detail a StructuredLayer deliverable may contain. Records, names, values, dates, states, and acceptance cases are illustrative. Final content depends on approved systems, access, data quality, security requirements, scope, and approval rules.
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1. Purpose and bounded outcome

Create one controlled path from an approved RFQ source to estimator ownership, current document review, submission approval, and complete outcome history. The blueprint defines the operating boundary; it is not a software specification or fixed implementation quote.

Boundary	Representative decision
Starts when	An authorised invitation, portal notice, email, or upload is received.
Ends when	Submission outcome and supporting evidence are recorded or the opportunity is closed with a reason.
Human authority	Estimator accepts ownership; authorised reviewer approves external submission.
Excluded	Autonomous pricing, contractual commitment, portal bypass, and unsupported document interpretation.

2. Operating path

Stage	Required state	Primary owner	Release condition
Capture	Source, received time, sender, files, portal ID	Bid coordinator	Required source evidence present
Match	Company, project, package, duplicate result	Bid coordinator	Identity accepted or exception assigned
Control documents	Current issue, addenda, superseded links	Document controller	Current set confirmed
Assign	Estimator, due date, acknowledgement	Estimating lead	Named owner accepts
Prepare	Requirements, clarifications, scope, estimate version	Estimator	Readiness checks complete
Approve and submit	Approval, package, channel, receipt	Authorised approver	Submission evidence retained
Close	Win, loss, no-bid, feedback, next action	Commercial lead	Outcome fields complete

3. Acceptance measures

- Assignment time from qualified intake to acknowledged estimator ownership.
- Overdue actions and unresolved addenda visible before the due date.
- Submission readiness calculated from approved required fields, not inferred confidence alone.
- Every issued package retains approval and receipt evidence; win, loss, no-bid, and pending outcomes remain reproducible.